



Profile:

Neil McKechnie

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BSc in Electrical & Electronic Engineering
Chartered Patent Attorney, European Patent Attorney,
Registered UK Trade Mark Attorney, European Trade Mark Attorney

Consultant

Neil's practice in recent years has been exceptionally wide ranging but he has particular interests in the fields of mechanical & electrical engineering, in optics, telecommunications and associated fields advising a wide range of corporate clients as well as a significant private client base whose fields of interest are even broader. Neil also has a keen interest in Trade Marks and this, in combination with his wide patent experience, has seen him advising many clients at a strategic level where he enjoys the challenge of working alongside clients in developing and exploiting their intellectual property assets as business tools.

Neil also particularly enjoys the diverse challenges of patent and trade mark searching and has successfully used such skills in supporting a number of IP litigations.

A degree in Electrical & Electronic engineering from the University of Strathclyde together with a lifelong fascination for how things work tempted Neil to enter the Patent profession where he trained with a well known firm in Glasgow.

A strong desire to provide IP services in a fresh and innovative way saw Neil co-found a new Patent Agency in the mid 90s located in Glasgow. A friendly, approachable and above all bold approach saw the firm quickly grow to be a major force in IP in Scotland and Neil was part of a team that was soon challenging and winning significant clients both at home and overseas often in competitive tender situations against the market leaders. Significant client wins over the years included major names in oil and gas, utilities, financial services, whisky producers, the higher education sector, optics together with a particular strength in servicing private clients and high growth start ups.

The success of the firm did not go unnoticed in the market place and consequently the practice was sold to a major competitor in February 2008.

Looking for a new challenge Neil joined Harrison Goddard Foote later in 2008 as a consultant in the Glasgow office.